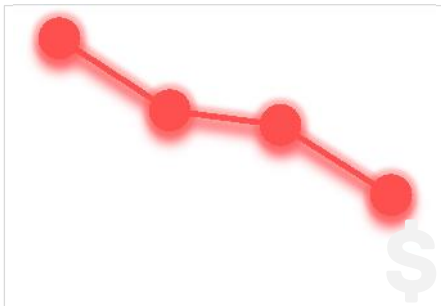


## GSA SCHEDULE

00 CORP

## SALES



2009 . . . . . \$902,449,520

2010 . . . . . \$864,718,012

2011 . . . . . \$857,010,198

2012 . . . . . \$820,312,110

## TOP SINS

C874 1 . . . . . \$238,503,530

C899 1 . . . . . \$40,099,458

C132 51 . . . . . \$141,671,098

C871 6 . . . . . \$29,437,887

C874 7 . . . . . \$55,326,437

C871 3 . . . . . \$21,522,122

C874 501 . . . . \$53,835,123

C871 4 . . . . \$18,179,818

## TOP CONTRACTORS



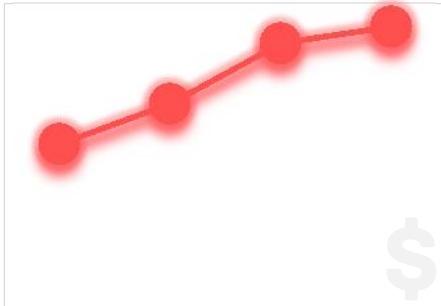
1. LOGISTICS MANAGEMENT INSTITUTE . . . \$116,000,000 1.4% MARKET SHARE
2. DELL SERVICES FEDERAL GOVERNMENT. . \$64,616,235 0.8% MARKET SHARE
3. SKYLINE ULTD, INC . . . . . \$39,236,125 0.5% MARKET SHARE
4. DHA GROUP, INC. . . . . \$33,537,499 0.4% MARKET SHARE
5. NAVIGATOR DEVELOPMENT GROUP, INC. . \$24,317,193 0.3% MARKET SHARE

OF 218 GSA CONTRACTORS, 68 HAD \$0 SALES, WHICH IS 31%

## GSA SCHEDULE

03FAC

## SALES



2009 . . . . . \$269,585,795

2010 . . . . . \$335,427,823

2011 . . . . . \$434,176,716

2012 . . . . . \$461,411,940

## TOP SINS

811 002 . . . . . \$156,440,795

811 001 . . . . . \$22,776,397

871 209 . . . . . \$48,520,739

561 001 . . . . . \$14,456,715

811 005 . . . . . \$32,523,735

871 206 . . . . . \$13,402,757

811 003 . . . . . \$29,811,184

371 002 . . . . . \$13,236,107

## TOP CONTRACTORS



1. REC SOLAR . . . . . \$50,948,919 1.11% MARKET SHARE

2. LB &amp; B ASSOCIATES INC. . . . . \$29,606,131 0.6% MARKET SHARE

3. SIMPLEXGRINNELL LP . . . . . \$21,455,490 0.5% MARKET SHARE

4. EMCOR GOVERNMENT SERVICES INC . . . \$18,399,911 0.4% MARKET SHARE

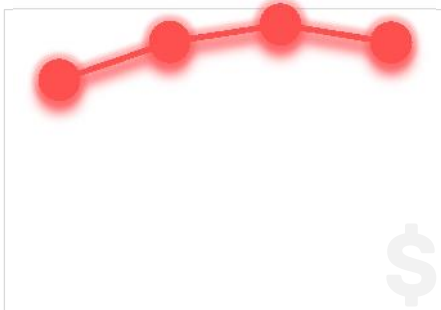
5. BROOKS RANGE CONTRACT SERVICES. . . \$14,720,463 0.3% MARKET SHARE

OF 723 GSA CONTRACTORS, 358 HAD \$0 SALES, WHICH IS 49%

# GSA SCHEDULE

# 23V

## SALES



2009 . . . . . \$191,778,530

2010 . . . . . \$222,738,025

2011 . . . . . \$237,009,725

2012 . . . . . \$222,245,906

## TOP SINS

271 101 . . . . . \$44,410,037

023 101 . . . . . \$19,315,331

190 01 . . . . . \$43,180,053

125 102 . . . . . \$12,641,455

190 05 . . . . . \$32,178,094

023 LSV . . . . . \$9,462,227

190 03 . . . . . \$20,371,992

271 104 . . . . . \$7,321,222

## TOP CONTRACTORS



1. PIERCE MANUFACTURING, INC . . . . . \$23,570,211 1.06% MARKET SHARE

2. JOHN DEERE SHARED SERVICES, INC. . . . \$11,058,870 0.5% MARKET SHARE

3. CATERPILLAR INC . . . . . \$10,591,260 0.5% MARKET SHARE

4. ALTEC INDUSTRIES, INC. . . . . \$ 10,522,221 0.5% MARKET SHARE

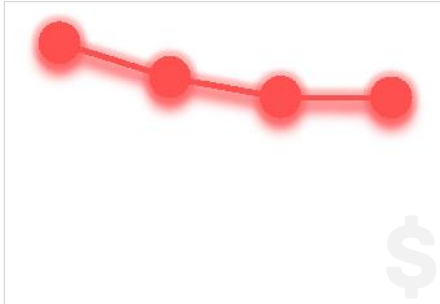
5. BRIDGESTONE AMERICAS TIRE OPER. . . . \$10,492,081 0.5% MARKET SHARE

OF 294 GSA CONTRACTORS, 113 HAD \$0 SALES, WHICH IS 38%

# GSA SCHEDULE

36

## SALES



2009 . . . . . \$860,752,855

2010 . . . . . \$749,136,459

2011 . . . . . \$684,794,996

2012 . . . . . \$682,565,039

## TOP SINS

51 57 . . . . . \$136,027,453

733 3 . . . . . \$118,838,424

51 505 . . . . . \$74,380,085

51 504 . . . . . \$65,286,296

51 100 . . . . . \$61,121,718

51 58A . . . . . \$48,847,948

51 506 . . . . . \$30,639,031

51 100F . . . . . \$28,371,443

## TOP CONTRACTORS



1. XEROX CORPORATION . . . . . \$206,000,000 3.02% MARKET SHARE

2. TRI-STARR MANAGEMENT SERVICES. . . \$79,970,523 1.17 % MARKET SHARE

3. RICOH AMERICAS CORPORATION . . . . . \$57,345,953 0.8% MARKET SHARE

4. SHARP ELECTRONICS CORPORATION. . . \$ 38,070,201 0.6% MARKET SHARE

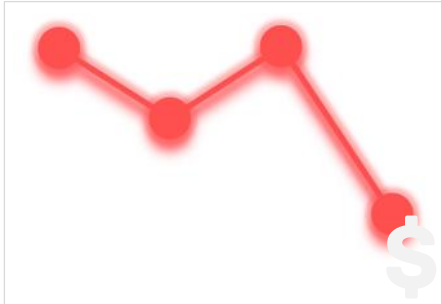
5. KONICA MINOLTA BUSINESS SOLUTION. . . \$37,037,543 0.5% MARKET SHARE

OF 394 GSA CONTRACTORS, 118 HAD \$0 SALES, WHICH IS 30%

# GSA SCHEDULE

48

## SALES



2009 . . . . . \$640,982,867

2010 . . . . . \$613,684,352

2011 . . . . . \$641,578,771

2012 . . . . . \$576,356,522

## TOP SINS

451 1 . . . . . \$187,034,901

451 2BP .. \$48,576,348

653 1 . . . . . \$89,976,926

451 2 . . . . . \$34,578,421

451 1BP .. \$66,693,321

411 2 . . . . . \$22,557,685

653 7 . . . . . \$51,718,028

653 9 . . . . . \$16,711,995

## TOP CONTRACTORS



1. FEDERAL EXPRESS CORPORATION . . . . . \$190,000,000 3.2% MARKET SHARE
2. UNITED PARCEL SERVICE, INC. (OH) . . . . . \$115,000,000 1.9% MARKET SHARE
3. BROOKFIELD RELOCATION INC. . . . . \$108,000,000 1.8% MARKET SHARE
4. UNITED PARCEL SERVICE, INC (OH). . . . . \$23,390,010 0.4% MARKET SHARE
5. FRANCONIA REAL ESTATE SERVICES. . . . . \$21,913,831 0.3% MARKET SHARE

OF 272 GSA CONTRACTORS, 74 HAD \$0 SALES, WHICH IS 27%

# GSA SCHEDULE

# 51V

## SALES



2009 . . . . . \$654,279,517

2010 . . . . . \$642,007,198

2011 . . . . . \$712,285,711

2012 . . . . . \$679,686,881

## TOP SINS

105 002 . . . . . \$375,891,168

577 005 . . . . . \$31,384,178

105 001 . . . . . \$85,933,710

515 002 . . . . . \$19,057,249

105 003 . . . . . \$62,666,082

341 100 . . . . . \$15,547,613

639 001 . . . . . \$39,702,610

834 100 . . . . . \$13,535,786

## TOP CONTRACTORS



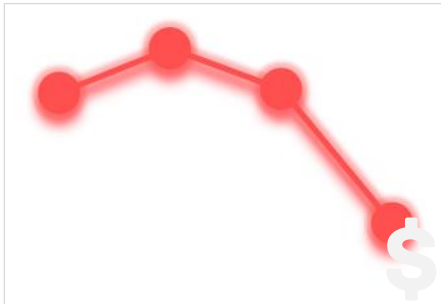
1. W.W GRAINGER, INC . . . . .	\$145,000,000	2.1% MARKET SHARE
2. MSC INDUSTRIAL DIRECT CO, INC. . . . .	\$64,269,494	0.9% MARKET SHARE
3. HOME DEPOT U.S.A INC . . . . .	\$45,753,061	0.7% MARKET SHARE
4. IDSC HOLDINGS LLC. . . . .	\$37,632,458	0.6% MARKET SHARE
5. NOBLE SALES CO, INC. . . . .	\$28,335,281	0.4% MARKET SHARE

OF 467 GSA CONTRACTORS, 84 HAD \$0 SALES, WHICH IS 18%

# GSA SCHEDULE

56

## SALES



2009 . . . . . \$561,904,497

2010 . . . . . \$677,471,109

2011 . . . . . \$571,344,939

2012 . . . . . \$491,191,947

## TOP SINS

412 14 . . . . . \$35,236,052

563 4 . . . . . \$18,850,585

383 2 . . . . . \$34,951,699

629 01A . . . \$18,769,046

361 10A . . . . \$33,184,925

412 17 . . . . \$16,653,623

206 3 . . . . . \$21,941,052

383 5 . . . . . \$16,072,967

## TOP CONTRACTORS



1. EATON CORPORATION . . . . . \$40,784,069 0.8% MARKET SHARE

2. CUMMINS POWER GENERATION INC. . . . \$21,260,840 0.4% MARKET SHARE

3. AUTOMATED BUSINESS POWER INC LLC . \$18,388,451 0.4% MARKET SHARE

4. SCHNEIDER ELECTRIC USA, INC. . . . . \$16,737,449 0.3% MARKET SHARE

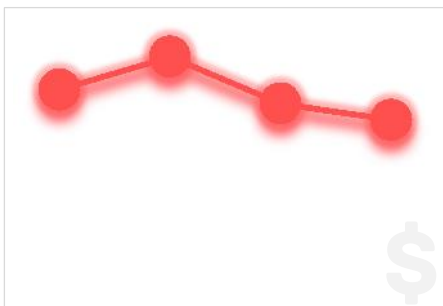
5. KARCHER NORTH AMERICA, INC. . . . . \$13,401,059 0.3% MARKET SHARE

OF 1086 GSA CONTRACTORS, 335 HAD \$0 SALES, WHICH IS 31%

# GSA SCHEDULE

# 58I

## SALES



2009 . . . . . \$182,098,689

2010 . . . . . \$208,757,003

2011 . . . . . \$170,618,731

2012 . . . . . \$157,467,530

## TOP SINS

58 6 . . . . . \$62,797,795

58 7 . . . . . \$9,327,383

58 1 . . . . . \$38,076,566

219 3 . . . . . \$8,404,784

58 3 . . . . . \$11,145,985

58 4 . . . . . \$8,325,689

58 8 . . . . . \$9,339,372

58 2 . . . . . \$3,528,920

## TOP CONTRACTORS



1. FLIR SYSTEMS, INC . . . . . \$40,709,687 2.6% MARKET SHARE

2. B & H FOTO & ELECTRONICS CORP. . . . \$11,353,411 0.7% MARKET SHARE

3. SONY ELECTRONICS INC . . . . . \$7,747,952 0.5% MARKET SHARE

4. AUDIO VISUAL INNOVATIONS, INC. . . . . \$ 6,239,280 0.4% MARKET SHARE

5. SYSTEMS ENGINEERING & MANAGEMENT. . . \$5,231,924 0.3% MARKET SHARE

OF 228 GSA CONTRACTORS, 50 HAD \$0 SALES, WHICH IS 22%



# GSA SCHEDULE

66

## SALES



2009 . . . . . \$782,640,891

2010 . . . . . \$797,926,547

2011 . . . . . \$774,452,989

2012 . . . . . \$798,256,510

## TOP SINS

602 40 . . . . \$92,575,515

615 4 . . . . . \$28,743,218

615 9 . . . . . \$50,788,184

873 2 . . . . . \$25,508,605

632 5 . . . . . \$47,653,810

627 18. . . . . \$20,309,199

627 2 . . . . . \$44,668,996

66 614 . . . \$19,367,139

## TOP CONTRACTORS



1. TECHNICAL COMMUNITIES, INC . . . . . \$75,594,381 0.9% MARKET SHARE

2. AGILENT TECHNOLOGIES, INC . . . . . \$51,078,801 0.6% MARKET SHARE

3. THERMO SCIENTIFIC PORTABLE ANALY. . . \$45,755,973 0.6% MARKET SHARE

4. AGILENT TECHNOLOGIES, INC . . . . . \$37,268,105 0.5% MARKET SHARE

5. GOVERNMENT SCIENTIFIC SOURCE. . . . . \$37,226,788 0.5% MARKET SHARE

OF 552 GSA CONTRACTORS, 111 HAD \$0 SALES, WHICH IS 20%

# GSA SCHEDULE

67

## SALES



2009 . . . . . \$41,807,780

2010 . . . . . \$45,939,633

2011 . . . . . \$39,677,665

2012 . . . . . \$44,043,419

## TOP SINS

20 316 . . . . . \$33,018,806

20 230 . . . . . \$3,470,976

19 1 . . . . . \$2,907,120

262 53 . . . . . \$1,681,860

67 100 . . . . . \$1,430,684

19 100 . . . . . \$1,252,926

20 130 . . . . . \$281,047

19 100RC .. \$N/A

## TOP CONTRACTORS



1. ADORAMA INC . . . . . \$10,939,608 2.5% MARKET SHARE

2. B & H FOTO & ELECTRONICS CORP. . . . \$7,891,687 1.8% MARKET SHARE

3. 17<sup>TH</sup> ST PHOTO SUPPLY, INC . . . . . \$4,267,856 1.0% MARKET SHARE

4. VISION RESEARCH, INC. . . . . \$ 4,097,011 0.9% MARKET SHARE

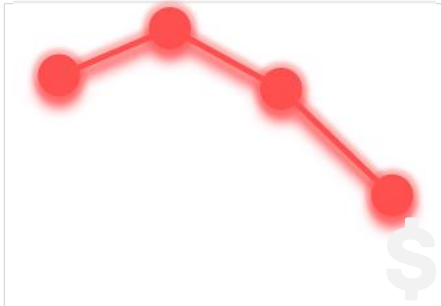
5. F C I TECH INC. . . . . \$2,260,932 0.5% MARKET SHARE

OF 76 GSA CONTRACTORS, 16 HAD \$0 SALES, WHICH IS 21%

# GSA SCHEDULE

70

## SALES



2009 . . . . . \$15,960,664,019

2010 . . . . . \$16,114,558,966

2011 . . . . . \$15,916,216,328

2012 . . . . . \$15,568,529,770

## TOP SINS

132 51 . . . . . \$7,610,000,000

132 53 . . . . . \$521,000,000

132 33 . . . . . \$2,413,000,000

132 12 . . . . . \$406,105,773

132 8 . . . . . \$1,810,000,000

132 54 . . . . . \$306,273,930

132 34 . . . . . \$1,003,000,000

132 32 . . . . . \$276,874,270

## TOP CONTRACTORS



1. DELL MARKETING L.P . . . . . \$603,000,000 0.4% MARKET SHARE

2. CELLCO PARTNERSHIP . . . . . \$480,000,000 0.3% MARKET SHARE

3. MYTHICS, INC . . . . . \$472,000,000 0.3% MARKET SHARE

4. INTERNATIONAL BUSINESS MACHINES . . \$460,000,000 0.2% MARKET SHARE

5. CARAHSOFT TECHNOLOGY CORP . . . . . \$335,000,000 0.2% MARKET SHARE

OF 5770 GSA CONTRACTORS, 2457 HAD \$0 SALES, WHICH IS 43%

# GSA SCHEDULE

71

## SALES



2009 . . . . .	\$ N/A
2010 . . . . .	\$1,550,198,797
2011 . . . . .	\$1,601,590,357
2012 . . . . .	\$1,247,278,236

## TOP SINS

711 1 . . . . .	\$232,148,391	71 204 . . . . .	\$83,716,179
711 18 . . . . .	\$173,442,089	711 2 . . . . .	\$79,680,851
71 1 . . . . .	\$135,100,758	711 3 . . . . .	\$74,501,573
711 95 . . . . .	\$83,782,964	711 8 . . . . .	\$62,188,577

## TOP CONTRACTORS



1. KNOLL, INC . . . . .	\$127,000,000	1.0% MARKET SHARE
2. HERMAN MILLER, INC. . . . .	\$119,000,000	0.9% MARKET SHARE
3. HAWORTH, INC . . . . .	\$71,445,698	0.6% MARKET SHARE
4. STEELCASE INC. . . . .	\$ 62,311,036	0.5% MARKET SHARE
5. ALLSTEEL INC. . . . .	\$37,427,674	0.3% MARKET SHARE

OF 802 GSA CONTRACTORS, 141 HAD \$0 SALES, WHICH IS 18%

# GSA SCHEDULE

72

## SALES



2009 . . . . .	\$ N/A
2010 . . . . .	\$63,145,921
2011 . . . . .	\$64,333,652
2012 . . . . .	\$54,589,511

## TOP SINS

31 303 . . . . .	\$10,269,639	722 01 . . . . .	\$4,202,106
722 05 . . . . .	\$8,448,336	31 604 . . . . .	\$3,778,935
722 02 . . . . .	\$7,877,103	31 301 . . . . .	\$3,019,453
31 601 . . . . .	\$6,010,053	722 04 . . . . .	\$2,486,862

## TOP CONTRACTORS



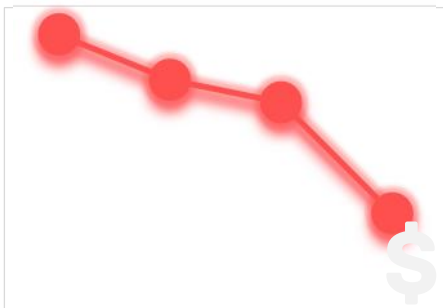
1. BENTLEY PRINCE STREET, INC . . . . .	\$4,988,597	0.9% MARKET SHARE
2. SHAW INDUSTRIES, INC. . . . .	\$4,788,968	0.8% MARKET SHARE
3. ART LINE WHOLESALERS, INC . . . . .	\$3,181,567	0.5% MARKET SHARE
4. INTERFACE AMERICAS, INC. . . . .	\$2,441,728	0.5% MARKET SHARE
5. COMMERCIAL MARKETING ASSOCIATES. . . . .	\$2,232,048	0.4% MARKET SHARE

OF 201 GSA CONTRACTORS, 55 HAD \$0 SALES, WHICH IS 27%

# GSA SCHEDULE

73

## SALES



2009 . . . . . \$251,759,385

2010 . . . . . \$246,603,762

2011 . . . . . \$244,024,249

2012 . . . . . \$231,376,371

## TOP SINS

655 01 . . . . . \$18,939,174

852 7 . . . . . \$13,165,004

852 3 . . . . . \$17,771,460

302 49 . . . . . \$13,149,550

375 200 . . . . . \$14,750,871

524 2 . . . . . \$11,300,999

302 3 . . . . . \$13,354,925

302 28 . . . . . \$8,924,799

## TOP CONTRACTORS



1. GILL GROUP, INC . . . . . \$23,841,967 1.0% MARKET SHARE

2. ECOLAB INC. . . . . \$16,515,355 0.7% MARKET SHARE

3. AMERICAN HOTEL REGISTER COMPANY . \$10,682,441 0.5% MARKET SHARE

4. CLAY GROUP, LLC. . . . . \$9,165,416 0.4% MARKET SHARE

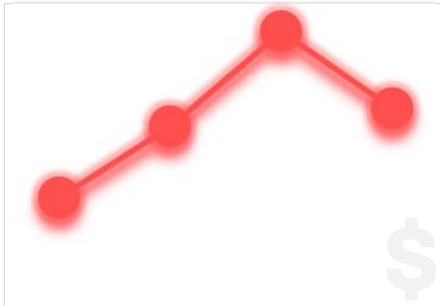
5. AMERIGAS PROPANE, L.P. . . . . \$8,508,679 0.4% MARKET SHARE

OF 629 GSA CONTRACTORS, 115 HAD \$0 SALES, WHICH IS 18%

# GSA SCHEDULE

75

## SALES



2009 . . . . . \$691,868,962

2010 . . . . . \$705,803,558

2011 . . . . . \$724,394,982

2012 . . . . . \$709,357,353

## TOP SINS

75 200 . . . . . \$405,421,461

75 85RC . . . . . \$406,771

75 200BP . . \$270,286,880

75 200RC . . . \$62,277

75 210 . . . . . \$19,079,197

75 99 . . . . . \$40,801

75 85 . . . . . \$12,470,335

75 210RC . . . \$N/A

## TOP CONTRACTORS



1. STAPLES, INC . . . . . \$36,123,619 0.5% MARKET SHARE
2. WECSYS LLC . . . . . \$33,987,410 0.5% MARKET SHARE
3. OFFICE DEPOT, INC . . . . . \$33,774,358 0.5% MARKET SHARE
4. DOCUMENT IMAGING DIMENSIONS INC. . . \$30,283,890 0.4% MARKET SHARE
5. OFFICE DEPOT, INC. . . . . \$30,217,676 0.4% MARKET SHARE

OF 581 GSA CONTRACTORS, 47 HAD \$0 SALES, WHICH IS 8%

# GSA SCHEDULE

76

## SALES



2009 . . . . . \$132,206,735

2010 . . . . . \$124,761,671

2011 . . . . . \$114,797,745

2012 . . . . . \$117,224,717

## TOP SINS

760 2 . . . . . \$72,642,270

760 3 . . . . . \$612,965

760 1 . . . . . \$38,478,846

760 5 . . . . . \$525,852

760 6 . . . . . \$2,891,773

760 1RC . . \$590

760 4 . . . . . \$2,230,288

760 2RC . . \$N/A

## TOP CONTRACTORS



1. REED ELSEVIER, INC . . . . . \$25,806,105 2.20% MARKET SHARE

2. WEST PUBLISHING CORP. . . . . \$16,493,390 1.40% MARKET SHARE

3. QUICKSERIES PUBLISHING INC . . . . . \$8,351,287 0.7% MARKET SHARE

4. MACKIN BOOK COMPANY. . . . . \$6,842,048 0.6% MARKET SHARE

5. IHS GLOBAL INC . . . . . \$6,550,360 0.6% MARKET SHARE

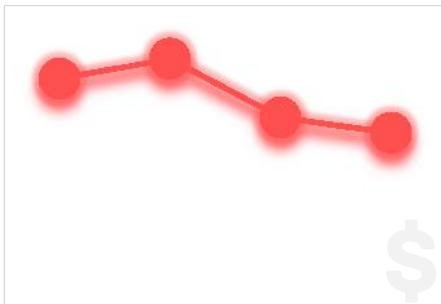
OF 112 GSA CONTRACTORS, 23 HAD \$0 SALES, WHICH IS 21%



# GSA SCHEDULE

# 78

## SALES



2009 . . . . . \$379,029,546

2010 . . . . . \$411,166,015

2011 . . . . . \$315,487,294

2012 . . . . . \$290,100,897

## TOP SINS

192 08 . . . . . \$68,180,801

366 11 . . . . . \$24,866,915

251 1 . . . . . \$49,256,474

192 371 . . . . . \$11,582,980

192 45 . . . . . \$38,543,611

192 42 . . . . . \$10,932,171

192 33A . . . . . \$37,450,970

192 02 . . . . . \$7,502,460

## TOP CONTRACTORS



1. ATLANTIC DIVING SUPPLY, INC . . . . . \$36,388,805 1.3% MARKET SHARE
2. LIFE FITNESS, INC. . . . . \$25,479,924 0.9% MARKET SHARE
3. POLARIS SALES INC . . . . . \$19,589,464 0.7% MARKET SHARE
4. SAMPSON PARTNERS LLC. . . . . \$9,252,052 0.3% MARKET SHARE
5. HDT EXPEDITIONARY SYSTEMS, INC. . . . . \$9,017,405 0.3% MARKET SHARE

OF 740 GSA CONTRACTORS, 153 HAD \$0 SALES, WHICH IS 21%

## GSA SCHEDULE

81 IB

## SALES



2009 . . . . . \$194,401,064

2010 . . . . . \$128,493,452

2011 . . . . . \$109,155,237

2012 . . . . . \$108,470,213

## TOP SINS

617 2 . . . . . \$62,730,497

617 13 . . . . . \$3,977,793

617 1 . . . . . \$20,432,770

617 5 . . . . . \$2,793,957

617 3 . . . . . \$10,231,904

617 7 . . . . . \$925,783

617 4 . . . . . \$4,186,465

617 12 . . . . . \$523,343

## TOP CONTRACTORS



1. CONNECTICUT CONTAINER CORP . . . . . \$21,884,499 2.06% MARKET SHARE
2. SEA BOX INC. . . . . \$19,051,693 1.80% MARKET SHARE
3. M-PAK, INC . . . . . \$4,721,491 0.4% MARKET SHARE
4. INTERNATIONAL PAPER COMPANY. . . . . \$4,660,802 0.4% MARKET SHARE
5. PLASTICS RESEARCH CORP. . . . . \$4,083,898 0.4% MARKET SHARE

OF 179 GSA CONTRACTORS, 49 HAD \$0 SALES, WHICH IS 27%

# GSA SCHEDULE

84

## SALES



2009 . . . . . \$2,492,393,211

2010 . . . . . \$2,732,177,032

2011 . . . . . \$2,607,211,984

2012 . . . . . \$2,469,945,729

## TOP SINS

246 54 . . . . . \$792,000,000

426 4K . . . . . \$75,454,088

246 52 . . . . . \$250,080,329

426 1A . . . . . \$73,505,789

260 01 . . . . . \$99,860,231

426 2A . . . . . \$64,816,357

246 99 . . . . . \$80,128,068

633 51 . . . . . \$59,467,981

## TOP CONTRACTORS



1. G4S SECURE SOLUTIONS (USA) INC . . . . . \$99,792,340 0.4% MARKET SHARE

2. PARAGON SYSTEMS, INC. . . . . \$96,555,288 0.4% MARKET SHARE

3. SECURITY CONSULTANTS GROUP INC . . . \$92,964,075 0.4% MARKET SHARE

4. DECO, INC. . . . . \$80,319,863 0.3% MARKET SHARE

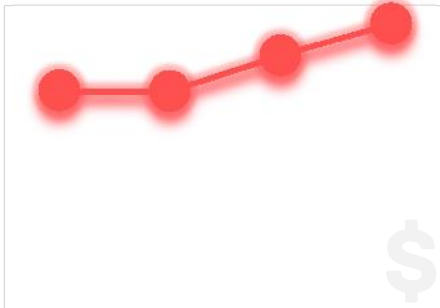
5. COASTAL INTERNATIONAL SECURITY. . . . \$75,106,244 0.3% MARKET SHARE

OF 1543 GSA CONTRACTORS, 405 HAD \$0 SALES, WHICH IS 26%

# GSA SCHEDULE

# 520

## SALES



2009 . . . . . \$1,151,426,973

2010 . . . . . \$1,148,312,178

2011 . . . . . \$1,334,770,898

2012 . . . . . \$1,500,313,367

## TOP SINS

520 4 . . . . . \$485,000,000

520 2 . . . . . \$111,391,481

520 7 . . . . . \$233,190,445

520 1 . . . . . \$93,414,873

520 13 . . . . . \$189,081,018

520 11 . . . . . \$90,585,491

520 5 . . . . . \$118,989,544

520 16 . . . . . \$49,175,468

## TOP CONTRACTORS



1. KPMG L.L.P . . . . . \$125,000,000 0.8% MARKET SHARE

2. KEARNEY & COMPANY P.C. . . . . \$61,183,244 0.4% MARKET SHARE

3. DELOITTE & TOUCHE L.L.P . . . . . \$55,183,388 0.4% MARKET SHARE

4. INTERNATIONAL BUSINESS MACHINES. . . . . \$48,438,771 0.3% MARKET SHARE

5. BLB RESOURCES, INC. . . . . \$47,645,215 0.3% MARKET SHARE

OF 685 GSA CONTRACTORS, 375 HAD \$0 SALES, WHICH IS 55%

# GSA SCHEDULE

# 541

## SALES



2009 . . . . . \$411,292,540

2010 . . . . . \$405,464,619

2011 . . . . . \$428,146,140

2012 . . . . . \$424,316,436

## TOP SINS

541 5 . . . . . \$152,913,974

541 1000 . . \$79,430,720

541 1 . . . . . \$61,953,043

541 4D . . . . \$32,283,518

541 4A . . . . . \$20,781,963

541 2 . . . . . \$19,885,417

541 2000 . . . \$14,533,036

541 4F . . . . . \$12,462,530

## TOP CONTRACTORS



1. OGILVY PUBLIC RELATIONS WORLDWIDE . \$36,849,834 0.9% MARKET SHARE

2. TRUE NORTH COMMUNICATIONS, INC. . . . \$32,346,454 0.8% MARKET SHARE

3. J.R. REINGOLD & ASSOCIATES, INC . . . . . \$21,626,762 0.5% MARKET SHARE

4. BOOZ ALLEN HAMILTON INC. . . . . \$14,466,834 0.3% MARKET SHARE

5. COMPUTER SCIENCES CORP. . . . . \$12,040,842 0.3% MARKET SHARE

OF 965 GSA CONTRACTORS, 515 HAD \$0 SALES, WHICH IS 53%

# GSA SCHEDULE

# 599

## SALES



2009 . . . . . \$238,869,189

2010 . . . . . \$136,373,415

2011 . . . . . \$178,157,642

2012 . . . . . \$212,413,875

## TOP SINS

599 3 . . . . . \$116,481,878

599 5 . . . . . \$68,011,158

599 2 . . . . . \$11,673,964

599 99 . . . . \$6,405,988

599 1 . . . . . \$5,437,241

599 1000 . . \$2,477,334

599 4 . . . . . \$1,853,220

599 6 . . . . \$101,898

## TOP CONTRACTORS



1. CW GOVERNMENT TRAVEL, INC . . . . . \$109,000,000 5.14% MARKET SHARE

2. CSI AVIATION SERVICES, INC. . . . . \$64,675,244 3.05% MARKET SHARE

3. CORPORATE LODGING CONSULTANTS . . . . . \$8,576,505 0.4% MARKET SHARE

4. SCHEDULED AIRLINES TRAFFIC OFFIC . . . \$3,810,158 0.2% MARKET SHARE

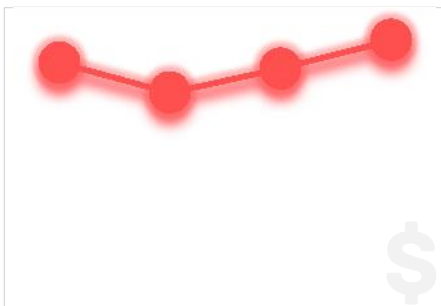
5. WXIII/OXFORD DTC REAL ESTATE, LL. . . . \$3,647,648 0.2% MARKET SHARE

OF 91 GSA CONTRACTORS, 46 HAD \$0 SALES, WHICH IS 51%

# GSA SCHEDULE

# 736

## SALES



2009 . . . . . \$130,572,138

2010 . . . . . \$115,128,753

2011 . . . . . \$127,613,854

2012 . . . . . \$142,326,775

## TOP SINS

736 1 . . . . . \$87,312,783

736 5 . . . . . \$32,736,923

736 3 . . . . . \$12,270,900

736 2 . . . . . \$5,123,372

736 4 . . . . . \$4,357,808

736 2RC . . . . . \$236,495

736 5RC . . . . . \$127,074

736 1RC . . . . . \$65,593

## TOP CONTRACTORS



1. PARKER TIDE CORP . . . . . \$5,734,235 0.4% MARKET SHARE

2. SAN DIEGO PERSONNEL & EMPLOYMENT. . . \$5,329,515 0.4% MARKET SHARE

3. INFOTECH INNOVATIONS INC . . . . . \$5,048,031 0.4% MARKET SHARE

4. TDB COMMUNICATIONS, INC. . . . . \$4,963,337 0.3% MARKET SHARE

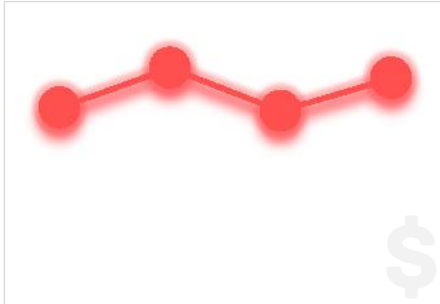
5. NATIONAL ASSOCIATES, INC. . . . . \$4,779,278 0.3% MARKET SHARE

OF 332 GSA CONTRACTORS, 113 HAD \$0 SALES, WHICH IS 34%

## GSA SCHEDULE

738 II

## SALES



2009 . . . . . \$129,770,325

2010 . . . . . \$155,688,120

2011 . . . . . \$127,713,257

2012 . . . . . \$149,158,672

## TOP SINS

382 1 . . . . . \$54,944,985

382 2 . . . . . \$44,488,995

382 3 . . . . . \$26,762,225

382 4 . . . . . \$15,417,438

382 5 . . . . . \$5,898,785

382 99 . . . . . \$909,917

382 4RC . . . \$103,626

382 1RC . . . \$N/A

## TOP CONTRACTORS



1. SCIENCE APPLICATIONS INTERNATIONAL . . . \$20,347,417 1.4% MARKET SHARE

2. METROPOLITAN INTERPRETERS &amp; TRAN. . \$17,138,573 1.2% MARKET SHARE

3. SOS INTERNATIONAL LTD . . . . . \$13,574,557 0.9% MARKET SHARE

4. ALLWORLD LANGUAGE CONSULTANTS. . . \$7,951,141 0.5% MARKET SHARE

5. COMPREHENSIVE LANGUAGE CENTER. . . \$7,606,252 0.5% MARKET SHARE

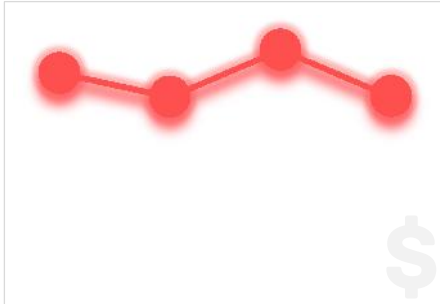
OF 153 GSA CONTRACTORS, 45 HAD \$0 SALES, WHICH IS 29%



## GSA SCHEDULE

738 X

## SALES



2009 . . . . . \$228,697,686

2010 . . . . . \$205,386,546

2011 . . . . . \$251,479,304

2012 . . . . . \$206,048,301

## TOP SINS

595 21 . . . . . \$99,339,554

595 2 . . . . . \$223,270

595 27 . . . . . \$73,423,799

595 21RC . . . . . \$89,467

595 28 . . . . . \$21,649,685

595 3 . . . . . \$72,174

595 1 . . . . . \$10,784,946

595 25RC . . . . . \$20,134

## TOP CONTRACTORS



1. KEYPOINT GOVERNMENT SOLUTIONS . . . \$16,269,806 0.8% MARKET SHARE

2. OMNIPLEX WORLD SERVICES CORP. . . . . \$15,554,575 0.8% MARKET SHARE

3. MSM SECURITY SERVICES, LLC . . . . . \$13,243,784 0.6% MARKET SHARE

4. US INVESTIGATIONS SERVICES. . . . . \$12,823,968 0.6% MARKET SHARE

5. YOUR RECRUITING COMPANY, INC. . . . . \$12,219,837 0.6% MARKET SHARE

OF 266 GSA CONTRACTORS, 110 HAD \$0 SALES, WHICH IS 41%

# GSA SCHEDULE

871

## SALES



2009 . . . . . \$2,959,485,677

2010 . . . . . \$3,097,668,632

2011 . . . . . \$2,879,448,964

2012 . . . . . \$2,856,565,040

## TOP SINS

871 3 . . . . . \$795,000,000

871 4 . . . . . \$280,029,999

871 6 . . . . . \$687,000,000

871 2 . . . . . \$193,992,516

871 1 . . . . . \$408,373,837

871 7 . . . . . \$172,999,433

871 5 . . . . . \$307,602,192

871 3RC . . \$5,186,051

## TOP CONTRACTORS



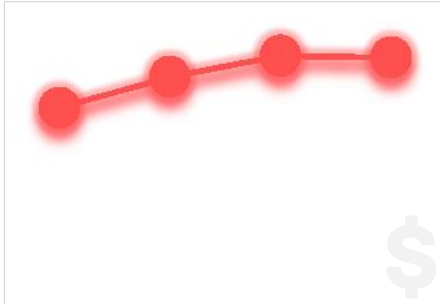
1. SCIENCE APPLICATIONS INT. (SAIC) . . . . \$418,000,000 1.5% MARKET SHARE
2. BOOZ ALLEN HAMILTON INC . . . . . \$149,000,000 0.5% MARKET SHARE
3. COMPUTER SCIENCES CORP . . . . . \$85,120,545 0.3% MARKET SHARE
4. CAS, INC. . . . . \$81,972,311 0.3% MARKET SHARE
5. TASC, INC. . . . . \$81,201,622 0.3% MARKET SHARE

OF 1013 GSA CONTRACTORS, 535 HAD \$0 SALES, WHICH IS 53%

## GSA SCHEDULE

874 V

## SALES



2009 . . . . . \$910,482,453

2010 . . . . . \$1,051,941,798

2011 . . . . . \$1,147,560,191

2012 . . . . . \$1,139,337,029

## TOP SINS

874 507 . . . . . \$612,000,000

874 503 . . . . . \$26,015,264

874 501 . . . . . \$390,644,026

874 507RC . . \$14,647,362

874 504 . . . . . \$58,783,247

874 506 . . . . . \$625,955

874 505 . . . . . \$29,494,190

874 503RC . . \$269,900

## TOP CONTRACTORS



1. SCIENCE APPLICATIONS INTERNATIONAL . . \$329,000,000 2.9% MARKET SHARE

2. VSE CORPORATION . . . . . \$69,103,534 0.6% MARKET SHARE

3. L-3 COMMUNICATIONS VERTEX AEROSP . . \$63,497,868 0.6% MARKET SHARE

4. L-3 SERVICES, INC. . . . . \$58,915,533 0.5% MARKET SHARE

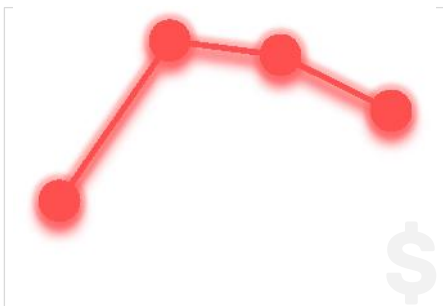
5. URS FEDERAL TECHNICAL SERVICES . . . . \$34,683,789 0.3% MARKET SHARE

OF 274 GSA CONTRACTORS, 119 HAD \$0 SALES, WHICH IS 43%

# GSA SCHEDULE

# 874

## SALES



2009 . . . . . \$4,384,356,965

2010 . . . . . \$5,219,534,678

2011 . . . . . \$5,143,016,562

2012 . . . . . \$4,854,138,346

## TOP SINS

874 1 . . . . . \$3,081,000,000

874 3 . . . . . \$161,134,529

874 7 . . . . . \$821,000,000

874 9 . . . . . \$93,041,396

874 4 . . . . . \$415,361,505

874 2 . . . . . \$73,469,949

874 6 . . . . . \$193,238,839

874 5 . . . . . \$10,175,883

## TOP CONTRACTORS



1. BOOZ ALLEN HAMILTON . . . . . \$378,000,000 0.8% MARKET SHARE

2. SCIENCE APPLICATIONS INTERNATION . . . \$312,000,000 0.6% MARKET SHARE

3. DELOITTE CONSULTING LLP . . . . . \$178,000,000 0.4% MARKET SHARE

4. BAE SYSTEMS TECHNOLOGY SOLUTIONS. . \$117,000,000 0.2% MARKET SHARE

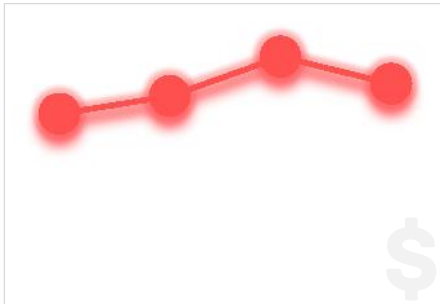
5. CACI INC FEDERAL. . . . . \$104,000,000 0.2% MARKET SHARE

OF 2350 GSA CONTRACTORS, 892 HAD \$0 SALES, WHICH IS 38%

# GSA SCHEDULE

899

## SALES



2009 . . . . . \$381,447,012

2010 . . . . . \$416,293,646

2011 . . . . . \$493,075,456

2012 . . . . . \$440,149,263

## TOP SINS

899 1 . . . . . \$342,697,194

899 8 . . . . . \$53,680,385

899 3 . . . . . \$15,220,331

899 7 . . . . . \$15,218,546

899 5 . . . . . \$4,258,171

899 8RC . . . . . \$2,978,605

899 1RC . . . . . \$396,976

899 5RC . . . . . \$105,078

## TOP CONTRACTORS



1. INDUSTRIAL ECONOMICS, INCORP . . . . . \$50,028,477 1.6% MARKET SHARE
2. SCIENCE APPLICATIONS INTERNATIONAL . . . \$20,428,703 0.5% MARKET SHARE
3. STRATUS CONSULTING INC . . . . . \$16,834,469 0.4% MARKET SHARE
4. RESTORATION SERVICES, INC. . . . . \$16,495,840 0.4% MARKET SHARE
5. BOOZ ALLEN HAMILTON INC. . . . . \$13,576,600 0.3% MARKET SHARE

OF 862 GSA CONTRACTORS, 320 HAD \$0 SALES, WHICH IS 37%