



GSA Maintenance & Compliance Services

GSA Focus provides ongoing GSA Contract maintenance services, as well as on an "As Need" basis. Your company must quickly adapt to stay competitive, and our services will keep your products and services competitive in the federal market. Full list of GSA Service Plans and Pricing ([link](#)).

We offer a unique combination of experience with GSA Contracts paired with the use of technology to streamline the procedures. This allows us to offer lightning-fast GSA Contract upkeep services at a very affordable price.

Our GSA maintenance services work in two ways. First, you can simply give us your request, and we make it happen. This is the case in Price changes, product/service additions, etc. The second way our services add value are in ongoing compliance, support and guidance. With GSA Focus on your side, you don't have to worry about complicated audit problems, record-keeping, IFF reporting, regulatory changes, etc.

The advantages of enlisting GSA Focus to represent your company are as follows -

GSA Contract Modifications (Mods):

- Add or delete products/services from your pricelist
- Add or delete SIN's from your GSA Schedule
- Negotiate and process Price Adjustments (higher or lower)
- GSA *Advantage!* product, price and picture uploads
- Add or delete Authorized representatives
- Letters of Supply and Reseller Agreements

GSA Contract Compliance

- Subcontracting consulting
 - GSA sales accounting assistance
 - Industrial Funding Fee (IFF) reporting
 - Notifications of regulatory changes
 - Solicitation Refreshes and Amendments
 - GSA text file generation and improvement
 - Competitive analysis (among GSA and Open Market)
 - Proposal process improvement
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Pricing

Add Products	Modification to add products to an established GSA Contract. Price adjusts for larger additions& image uploads.	\$350
Add Services	Modificaton to add services to an established GSA Contract.	\$650
Price Change (EPA)	Modification preparations to increase prices to current items on a GSA Contract.	\$550
Delete or Price Decrease	Removal or decrease in prices to current GSA Contract items.	\$250
Option Renewal	Renewal preparations for a 5 year extension – Option Renewal - request.	\$400
Administrative Changes	Any administrative changes required (POC, address change, etc.)	\$150
GSA Upload – Products	Input of most up-to-date price list and upload into GSA Advantage.	\$350
GSA Upload – Services	Preparation of updated Text File, and upload to GSA E-Library and for GSA Advantage searches	\$150

Outside of our plans above, we offer our GSA Maintenance services for \$120 per hour on an as-need basis. For larger GSA Contracts, where ongoing maintenance is needed, we offer our services on negotiated monthly plans for a discounted rate of \$105 per hour, along with the signing of an annual contract.